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Accrual Basis

**The Cinefamily**  
**Profit & Loss**  
 November 2014 through October 2015

|   | Nov '14 - Oct 15    |
|---|---------------------|
| <b>Ordinary Income/Expense</b>            |                     |
| <b>Income</b>                             |                     |
| 2000 · GRANTS                             |                     |
| 2010 · Foundations                        | 25,400.00           |
| <b>Total 2000 · GRANTS</b>                | <b>25,400.00</b>    |
| 2100 · DIRECT PUBLIC SUPPORT              |                     |
| 2110 · Board Dues                         | 16,000.00           |
| 2130 · Business Unrestricted              | 8,500.00            |
| 2150 · Individual Unrestricted            | 16,354.54           |
| 2170 · Sponsorships                       | 26,935.00           |
| 2180 · Donation Jar                       | 13,443.50           |
| <b>Total 2100 · DIRECT PUBLIC SUPPORT</b> | <b>81,233.04</b>    |
| 2101 · Fundraisers                        |                     |
| 2101.1 · Downey 2014                      | 566,023.30          |
| <b>Total 2101 · Fundraisers</b>           | <b>566,023.30</b>   |
| 2200 · EARNED INCOME                      |                     |
| 2210 · Membership                         | 394,082.80          |
| 2220 · Movie Tickets                      | 675,814.62          |
| 2230 · Print Loan Fees                    | 500.00              |
| 2240 · Theatre Rentals                    | 225,645.50          |
| 2250 · Misc Income                        | 5,000.00            |
| <b>Total 2200 · EARNED INCOME</b>         | <b>1,301,042.92</b> |
| 2300 · SALES                              |                     |
| 2310 · Concessions                        | 140,769.08          |
| 2320 · Merchandise                        | 7,996.33            |
| <b>Total 2300 · SALES</b>                 | <b>148,765.41</b>   |
| <b>Total Income</b>                       | <b>2,122,464.67</b> |
| <b>Expense</b>                            |                     |
| 3000 · PERSONNEL                          |                     |
| 3100 · PAYROLL                            |                     |
| 3110 · Executive Director                 | 76,283.31           |
| 3111 · Managing Director                  | 49,615.38           |
| 3120 · Director of Operations             | 36,981.00           |
| 3140 · Chief Projectionist                | 45,000.00           |
| 3150 · Development Director               | 60,300.97           |
| 3155 · Events Director                    | 20,205.04           |
| 3160 · Programmers                        | 115,859.58          |
| 3161 · Creative Director                  | 19,903.79           |
| 3165 · House Manager                      | 7,457.93            |
| 3170 · Floor Managers                     | 29,644.83           |
| 3180 · Floor Staff                        | 88,202.73           |
| 3190 · Bookkeeper                         | 58,110.00           |
| 3195 · Admin Staff                        | 107,700.55          |
| <b>Total 3100 · PAYROLL</b>               | <b>715,265.11</b>   |
| 3199 · Payroll Admin Fees                 | 126,848.65          |
| 3200 · PROFESSIONAL FEES                  |                     |
| 3201 · Projectionists                     | 3,810.00            |
| 3202 · Designers                          | 50.00               |
| 3205 · A/V                                | 3,120.00            |
| 3210 · Accounting                         | 4,716.85            |
| 3215 · Catering                           | 9,323.83            |
| 3225 · Event Contractors                  | 10,370.39           |
| 3230 · Event Producer                     | 8,000.00            |
| 3235 · IT Consultants                     | 2,375.00            |
| 3240 · Legal                              | 2,121.85            |
| 3245 · Maintenance & Repairs              | 41,264.86           |
| 3250 · Marketing Consultant               | 9,125.00            |
| 3251 · Publicist                          | 4,100.00            |
| 3260 · Operations Consultant              | 104.00              |

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|---|-------------------|
| 3265 · Production                         | 1,868.86          |
| 3270 · Security                           | 1,799.00          |
| 3290 · Art and Illustration               | 100.00            |
| <b>Total 3200 · PROFESSIONAL FEES</b>     | <b>102,249.64</b> |
| <b>Total 3000 · PERSONNEL</b>             | <b>944,363.40</b> |
| <b>4000 · PROGRAMS</b>                    |                   |
| 4010 · Box Office Split                   | 127,576.30        |
| 4020 · Film Purchase                      | 2,708.22          |
| 4030 · Film Rental                        | 71,816.28         |
| 4040 · Film Shipping                      | 20,457.14         |
| 4050 · Research/Dev                       | 8,964.21          |
| 4060 · Talent Related Fees                | 17,122.79         |
| 4061 · Talent Travel                      | 4,142.76          |
| 4070 · Event Hospitality                  | 48,757.65         |
| 4080 · Event Venue Rental                 | 120.00            |
| 4090 · Event Decor                        | 17,658.43         |
| 4091 · Venue Rental                       | 2,500.00          |
| 4092 · Event Expendibles                  | 1,130.65          |
| 4093 · Rentals for Events                 | 4,246.41          |
| <b>Total 4000 · PROGRAMS</b>              | <b>327,201.04</b> |
| <b>5000 · MERCH AND CONCESSIONS</b>       |                   |
| 5010 · Concession Supplies                | 61,981.30         |
| 5011 · Merchandise Expense                | 5,683.28          |
| 5000 · MERCH AND CONCESSIONS - Other      | 1,750.02          |
| <b>Total 5000 · MERCH AND CONCESSIONS</b> | <b>69,414.58</b>  |
| <b>6000 · OVERHEAD</b>                    |                   |
| 6010 · SMT Rent                           | 123,000.00        |
| 6011 · Equipment <5000                    | 10,661.69         |
| 6012 · Computers/Software <5000           | 10,993.16         |
| 6013 · Sound System Expense               | 3,075.71          |
| 6015 · DCP Christie Projector             | 15,022.80         |
| 6016 · Building Upgrade                   | 22,727.78         |
| 6020 · Utilities                          |                   |
| 6021 · Electricity & Water                | 19,213.66         |
| 6022 · Internet                           | 826.89            |
| 6023 · Telephone                          | 9,799.21          |
| 6024 · Cable                              | 767.21            |
| <b>Total 6020 · Utilities</b>             | <b>30,606.97</b>  |
| 6030 · Advertising                        |                   |
| 6032 · Printing                           | 4,744.11          |
| 6033 · Web-Based Marketing                | 11,243.82         |
| 6030 · Advertising - Other                | 27,953.13         |
| <b>Total 6030 · Advertising</b>           | <b>43,941.06</b>  |
| 6040 · Supplies                           |                   |
| 4041 · Facilities Supplies                | 1,140.82          |
| 4042 · Office Supplies/Copies             | 14,140.36         |
| 6040 · Supplies - Other                   | 557.54            |
| <b>Total 6040 · Supplies</b>              | <b>15,838.72</b>  |
| 6050 · Postage and Delivery               |                   |
| 6051 · Postage                            | 185.93            |
| 6050 · Postage and Delivery - Other       | 448.65            |
| <b>Total 6050 · Postage and Delivery</b>  | <b>634.58</b>     |
| 6060 · Rentals                            |                   |
| 6061 · Equipment Rental                   | 211.96            |
| 6062 · Parking Lot Rental                 | 3,040.00          |
| 6063 · Storage Rental                     | 6,587.75          |
| <b>Total 6060 · Rentals</b>               | <b>9,839.71</b>   |

# The Cinefamily Profit & Loss November 2014 through October 2015

|  | Nov '14 - Oct 15        |
|--|-------------------------|
| <b>6070 · Travel</b>                     |                         |
| 6071 · Airfare                           | 19,678.75               |
| 6072 · Gas/Mileage                       | 1,615.49                |
| 6073 · Hired Cars                        | 4,016.37                |
| 6074 · Lodging                           | 6,149.87                |
| 6075 · Parking                           | 148.25                  |
| 6076 · Travel Meals                      | 3,367.62                |
| 6077 · Event Tickets                     | 6,253.35                |
| <b>Total 6070 · Travel</b>               | <u>41,229.70</u>        |
| <b>6090 · Meetings and Hosp</b>          |                         |
| 6092 · Meetings                          | 767.18                  |
| 6093 · Office Hospitality                | 4,319.83                |
| 6090 · Meetings and Hosp - Other         | 15,784.81               |
| <b>Total 6090 · Meetings and Hosp</b>    | <u>20,871.82</u>        |
| <b>6095 · Fundraising</b>                |                         |
| 6095.1 · Downey Winter Fundraiser 2014   | 285,628.98              |
| 6095 · Fundraising - Other               | 210.00                  |
| <b>Total 6095 · Fundraising</b>          | <u>285,838.98</u>       |
| <b>6100 · Fees</b>                       |                         |
| 6110 · Bank Fees                         | 1,780.70                |
| 6120 · Merchant Fees                     | 23,835.27               |
| 6130 · Government                        | 300.00                  |
| 6100 · Fees - Other                      | 20.00                   |
| <b>Total 6100 · Fees</b>                 | <u>25,935.97</u>        |
| <b>6200 · Insurance</b>                  |                         |
| 6210 · D/O Insurance                     | 12,929.56               |
| 6230 · Health Insurance                  | 51,861.17               |
| <b>Total 6200 · Insurance</b>            | <u>64,790.73</u>        |
| <b>6300 · Licenses and Permits</b>       |                         |
| 6301 · ABC Permits                       | 330.00                  |
| 6310 · Dues/Permits                      | 1,595.35                |
| 6300 · Licenses and Permits - Other      | 125.00                  |
| <b>Total 6300 · Licenses and Permits</b> | <u>2,050.35</u>         |
| <b>6400 · Taxes</b>                      |                         |
| 6410 · City Taxes                        | 2,068.96                |
| <b>Total 6400 · Taxes</b>                | <u>2,068.96</u>         |
| <b>Total 6000 · OVERHEAD</b>             | 729,148.69              |
| 6666 · Misc                              | 1,254.26                |
| <b>Total Expense</b>                     | <u>2,071,381.97</u>     |
| <b>Net Ordinary Income</b>               | 51,082.70               |
| <b>Net Income</b>                        | <u><u>51,082.70</u></u> |